

AMG CRITICAL MATERIALS N.V.

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# AMG: A CRITICAL MATERIALS COMPANY



#### **GLOBAL TRENDS**

CO<sub>2</sub> emission reduction, circular economy, population growth, increasing affluence, and energy efficiency



#### DEMAND

Innovative new products that promote CO<sub>2</sub> reduction, including materials with higher energy density and higher temperature resistance, as well as products that are lighter and stronger than competing materials



#### SUPPLY

AMG sources, upgrades, purifies, and supplies the critical minerals that the market demands

# AMG PROVIDES CRITICAL MATERIALS AND RELATED PROCESS TECHNOLOGIES TO ADVANCE A LESS CARBON-INTENSIVE WORLD

# A GLOBAL IMPERATIVE FOR THE 21<sup>ST</sup> CENTURY

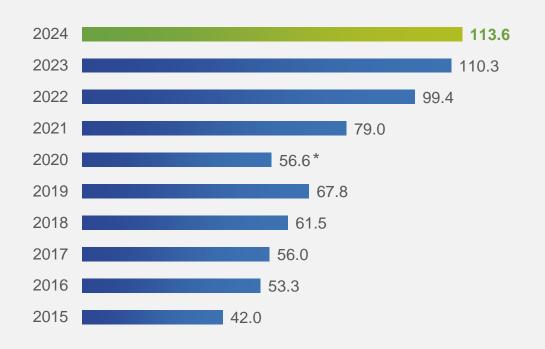
#### AMG: ENABLING TECHNOLOGIES

Products and processes saving CO<sub>2</sub> emissions during use (e.g., light-weighting and fuel efficiency in the aerospace and automotive industries)

# AMG: MITIGATING TECHNOLOGIES

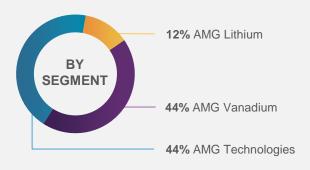
Products and processes saving raw minerals, energy and CO<sub>2</sub> emissions during manufacturing (e.g., recycling of ferrovanadium)

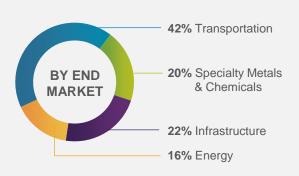
# AMG'S ENABLED CO<sub>2</sub> EMISSION REDUCTIONS (Million MT)

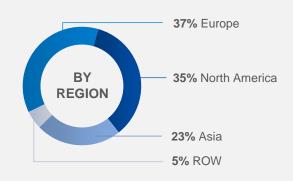


## **AMG AT A GLANCE**

#### **FY 2024 REVENUE**







AMG IS A GLOBAL SUPPLIER OF CRITICAL MATERIALS TO:









 Market leading producer of critical materials and related process technologies

~3,600 Employees

~\$1.4 billion
Annual Revenues

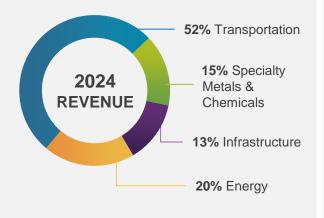
At the forefront of CO<sub>2</sub> Reduction

## AMG BUSINESS SEGMENTS

#### **AMG LITHIUM**

Value chain spanning the lithium industry, from mining to solid-state lithium batteries

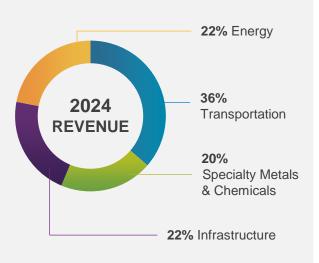
- Brazil (Tantalum & Lithium)
- Lithium GmbH in Germany



#### **AMG VANADIUM**

Market leader in recycling vanadium from oil refining residues

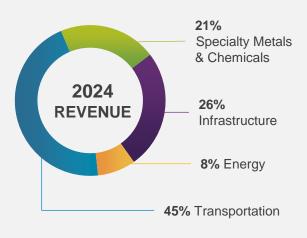
- Vanadium
- Titanium
- Chrome
- SARBV



#### **AMG TECHNOLOGIES**

Established world market leader in advanced metallurgy & engineering

- Vacuum furnaces
- Heat treatment services
- LIVA batteries
- Silicon Metal
- Graphite
- Antimony





## STRONG FUNDAMENTALS, ADAPTIVE TO GLOBAL DISRUPTION

#### OPTIMIZED CAPITAL STRUCTURE

- In November 2021, AMG entered into a new \$350 million 7-year senior secured term loan B facility ("term loan") and a \$200 million 5-year senior secured revolving credit facility ("revolver"). The total facility amount of \$550 million replaced AMG's prior credit facility and extended the term loan maturity from 2025 to 2028 and revolver maturity from 2023 to 2026.
- On April 15, 2024, the Company entered into a new \$100 million incremental term loan, structured as a
  fungible add-on to the existing \$350 million senior secured term loan, with the same pricing, terms and
  2028 maturity as the existing \$350 million term loan. AMG will use the proceeds of the new incremental
  term loan for general corporate purposes and lithium resource development.
- AMG Engineering entered into €140 million of long-term bilateral unsecured performance-based guarantee facility agreements in January 2022, which replace the existing ones.

#### BUSINESS RESILIENCE

- Focus on operational efficiency
- · Reduction of operating costs and capital expenditures
- · Momentum on positive business gains

# DISCIPLINED APPROACH TO GROWTH

- AMG Brazil's lithium concentrate production expansion solidifies AMG's low-cost position.
- AMG's first 20,000-ton module of its lithium hydroxide refinery in Bitterfeld, Germany has successfully produced lithium hydroxide at battery-grade specification.
- During 2023, AMG Vanadium ramped up its new ferrovanadium production facility in Zanesville, Ohio, doubling the Company's spent catalyst throughput capacity to approximately 11 million pounds of ferrovanadium per year.
  - The fundamental positions of our businesses are sound, and AMG remains focused on disciplined, sustainable growth

### STRATEGY

AMG's strategy is to build its critical materials business through process innovation and product development focusing on CO<sub>2</sub> reduction

# EXPANSION OF EXISTING HIGH-GROWTH BUSINESSES

Pursue opportunities in high-growth areas within the existing product portfolio

# PROCESS INNOVATION & PRODUCT DEVELOPMENT

Continue to focus on process innovation and product development to improve the market position of AMG's businesses

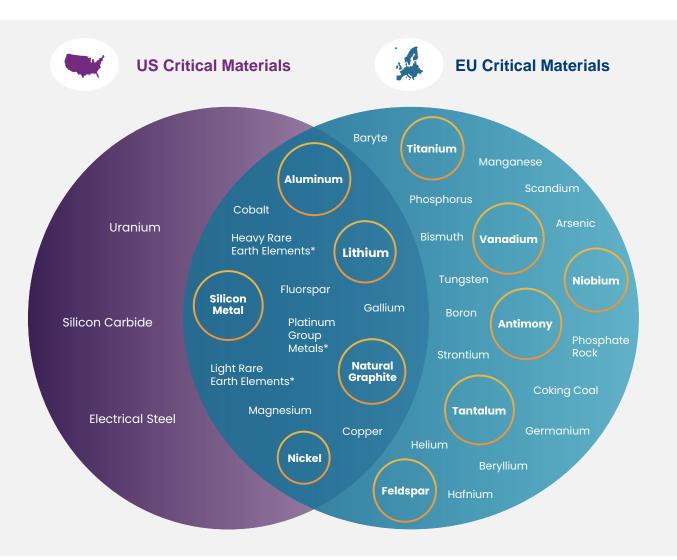
#### CO<sub>2</sub> REDUCTION

Provide critical materials and related process technologies to advance a less carbon-intensive world

AMG's overriding strategic objective is to achieve industry leadership while being the low-cost producer

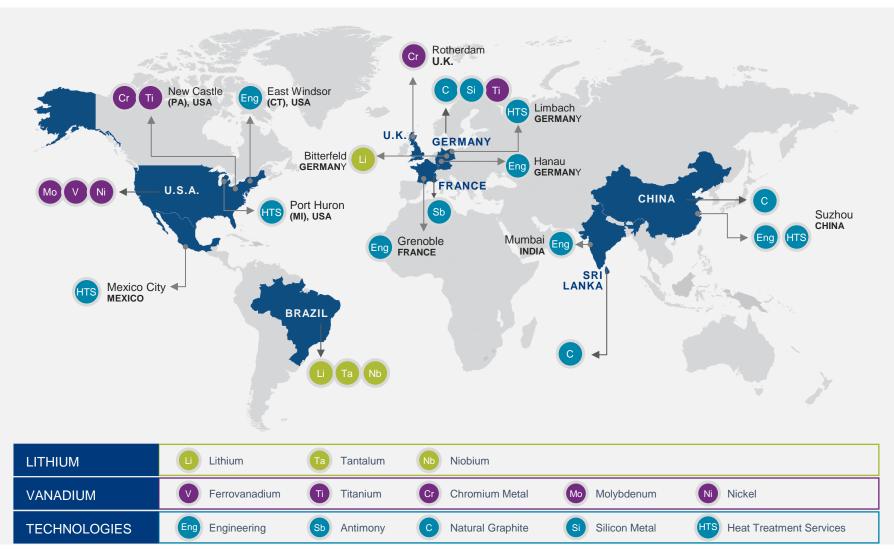


### CRITICAL RAW MATERIALS: AMG PRESENCE



- AMG has a
  unique critical
  materials portfolio
  comprised of
  11 EU critical
  materials and
  5 US critical
  materials
- The EU identifies
  34 critical raw
  materials, and the
  US 19 critical or
  near critical\*

## AMG GLOBAL FOOTPRINT



### **HEALTH AND SAFETY FOCUS**



#### **Safety Indicators**

AMG compares itself to the industry average for Primary Metal Manufacturing (NAICS 331).

The most recent data provided in 2023 by the United States Bureau of Labor Statistics reports that the Primary Metal Manufacturing industry's total recordable case rate was **3.4** and the lost time rate was **1.0**.

PERIOD	12 MONTH AVERAGE LOST TIME INCIDENT RATE	12 MONTH AVERAGE TOTAL INCIDENT RATE
FY 2023	0.51	0.90
FY 2024	0.48	0.90 🔷



AMG outperformed the NAICS 331 benchmark by 74% for recordable rate and by 52% for lost time rate.

## **AMG LITHIUM** – MARKET TRENDS

BUSINESS UNIT	MAJOR END MARKETS	MARKET TRENDS	MAJOR CUSTOMERS
AMG BRAZIL TANTALUM & NIOBIUM	MICRO CAPACITORS SUPERALLOYS	COMMUNICATIONS & ELECTRONICS FUEL EFFICIENCY	H.C.Starck  TANIOBIS  Inspiring metal evolution
AMG LITHIUM  LITHIUM CONCENTRATE (SPODUMENE)  LITHIUM HYDROXIDE	BATTERIES	RENEWABLE ENERGY  COMMUNICATIONS &  ELECTRONICS	FREYR ECOPTO BM
ENERGY	TRANSPORTATION	( INFRASTRUCTURE	SPEC. METALS AND CHEM.

## **AMG VANADIUM** – MARKET TRENDS

BUSINESS UNIT	MAJOR END MARKETS	MARKET TRENDS	MAJOR CUSTOMERS
AMG VANADIUM FERROVANADIUM FERRONICKEL- MOLYBDENUM	INFRASTRUCTURE	INFRASTRUCTURE GROWTH VANADIUM REDOX FLOW BATTERIES	GLENCORE
AMG TITANIUM TITANIUM MASTER ALLOYS TITANIUM ALUMINIDES	AEROSPACE	FUEL EFFICIENCY ENERGY SAVING	SAFRAN Snecma
AMG CHROME CHROMIUM METAL	AEROSPACE DISTRIBUTED ENERGY FUEL CELLS	FUEL EFFICIENCY	PCC <b>☆</b> ATI Bloomenergy
ENERGY	TRANSPORTATION	INFRASTRUCTURE	SPEC. METALS AND CHEM.

## **AMG TECHNOLOGIES** – MARKET TRENDS

BUSINESS UNIT	MAJOR END MARKETS	MARKET TRENDS	MAJOR CUSTOMERS
AMG ENGINEERING CAPITAL GOODS (VACUUM FURNACES)	AEROSPACE AUTOMOTIVE	FUEL EFFICIENCY ELECTRONICS	Rolls-Royce  CARPENTER  ThyssenKrupp
AMG ENGINEERING VACUUM HEAT TREATMENT SERVICES	AEROSPACE AUTOMOTIVE	FUEL EFFICIENCY	©ntinental 3 The Future in Motion
AMG GRAPHITE  NATURAL GRAPHITE	EXPANDED POLYSTYRENE (EPS) BATTERY ANODES	ENERGY SAVING ENERGY STORAGE	Höganäs <b>H</b>
AMG ANTIMONY ANTIMONY TRIOXIDE ANTIMONY MASTERBATCHES ANTIMONY PASTES	FLAME RETARDANTS	PLASTICS	OUPOND TIRELLI
AMG SILICON SILICON METAL	ALUMINUM ALLOYS SOLAR	FUEL EFFICIENCY CLEAN ENERGY	AMAG_ AUSTRIA METALL Aleris
ENERGY	TRANSPORTATION	INFRASTRUCTURE	SPEC. METALS AND CHEM.

# FINANCIAL HIGHLIGHTS



### FY 2024 AT A GLANCE

AMOUNTS IN \$M (EXCEPT EARNINGS PER SHARE)	FY 2024	FY 2023	% CHANGE
Revenue	\$1,439.9	\$1,625.9	(11%)
Adjusted Gross Profit	\$257.7	\$430.2	(40%)
Adjusted Gross Margin %	17.9%	26.5%	(32%)
Adjusted EBITDA	\$168.1	\$350.5	(52%)
Adjusted EBITDA Margin %	11.7%	21.6%	(46%)
Net Debt	\$468.1	\$322.8	45%
Cash from Operating Activities	\$37.5	\$223.0	(83%)
Return on Capital Employed (ROCE)	9.1%	26.3%	(65%)
Net (Loss) Income Attributable to Shareholders	(\$33.4)	\$101.3	N/A
Diluted (Loss) Earnings per Share	(\$1.03)	\$3.12	N/A

- AMG achieved an adjusted EBITDA of \$168 million during 2024, with a remarkably strong performance by AMG Technologies
- highest adjusted EBITDA apart from the 2018 peak in vanadium pricing and the 2022 and 2023 peak in lithium pricing

## **CONSOLIDATED** BALANCE SHEET

AS OF IN MILLIONS OF US DOLLARS	DECEMBER 31, 2024	DECEMBER 31, 2023
Fixed assets	\$961.8	\$921.2
Goodwill and intangibles	53.4	40.3
Derivative financial instruments	20.1	26.2
Equity-accounted investees	38.1	18.3
Other non-current assets	97.6	77.1
Restricted cash	1.5	1.5
Inventories	304.1	260.9
Receivables	169.9	164.0
Other current assets	98.8	108.0
Cash	294.3	345.3
TOTAL ASSETS	2,039.6	1,962.8
TOTAL EQUITY	550.2	606.0
Long-term debt	748.2	656.3
Long-term lease liabilities	44.6	46.6
Employee benefits	124.6	133.3
Other long-term liabilities	56.0	47.3
Current debt	15.6	13.2
Current lease liabilities	6.2	5.7
Accounts payable and accruals	316.9	333.9
Advance payments	124.1	60.6
Other current liabilities	53.2	59.9
TOTAL LIABILITIES	1,489.4	1,356.8
TOTAL EQUITY AND LIABILITIES	2,039.6	1,962.8

## **CONSOLIDATED** INCOME STATEMENT

FOR THE YEAR ENDED IN MILLIONS OF US DOLLARS	DECEMBER 31, 2024	DECEMBER 31, 2023
Revenue	\$1,439.9	\$1,625.9
Cost of sales	(1,211.9)	(1,236.5)
Gross profit	228.0	389.4
Selling, general & administrative	(183.7)	(178.2)
Other income, net	(0.1)	10.6
Operating profit	44.2	221.8
Net finance costs	(42.8)	(20.8)
Share of loss of associates	(3.8)	(3.7)
(Loss) Profit before income tax	(2.4)	197.3
Income tax expense	(23.4)	(95.0)
(Loss) Profit for the year	(25.8)	102.3
Shareholders of the Company	(33.4)	101.3
Non-controlling interest	7.6	1.0
ADJUSTED EBITDA	168.1	350.5

## **CONSOLIDATED** STATEMENT OF CASH FLOWS

FOR THE YEAR ENDED IN MILLIONS OF US DOLLARS	DECEMBER 31, 2024	DECEMBER 31, 2023
EBITDA	\$168.1	\$350.5
Change in working capital and deferred revenue	(15.1)	58.2
Other operating cash flow	(64.3)	(61.5)
Cash generated from operating activities	88.7	347.2
Finance costs paid, net	(32.5)	(21.0)
Income tax paid	(18.7)	(103.2)
Net cash from operating activities	37.5	223.0
Capital expenditures	(123.5)	(168.9)
Use of restricted cash	(0.1)	5.5
Other investing activities	(23.4)	(21.9)
Net cash used in investing activities	(147.0)	(185.3)
Net cash from (used in) financing activities	71.6	(41.5)
Net decrease in cash and equivalents	(37.9)	(3.8)
Cash and equivalents at January 1	345.3	346.0
Effect of exchange rate fluctuations on cash held	(13.1)	3.1
CASH AND EQUIVALENTS AT DECEMBER 31	294.3	345.3

## **PROFIT** TO EBITDA RECONCILIATION

FOR THE YEAR ENDED (000's USD)	DECEMBER 31, 2024	DECEMBER 31, 2023
(Loss) Profit for the year	(\$25,786)	\$102,288
Income tax expense	23,409	95,002
Net finance cost	42,835	20,739
Equity-settled share-based payment transactions	6,077	5,799
Restructuring expense	2,844	9,223
Brazil's SP1+ expansion and commissioning	2,074	-
Pension adjustment	_	5,290
Silicon's partial closure	(811)	(1,520)
Inventory cost adjustment	28,607	26,731
Asset impairment (reversal) expense	(1,449)	8,818
Strategic project expense (1)	27,490	19,179
Share of loss of associates	3,769	3,723
Others	466	583
EBIT	109,525	295,855
Depreciation and amortization	58,551	54,636
ADJUSTED EBITDA	168,076	350,491

<sup>(1)</sup> The Company is in the initial development and ramp-up phases for several strategic expansion projects, including the joint venture with Shell, the LIVA Battery System, and the lithium expansion in Germany, which incurred project expenses during the quarter but are not yet operational. AMG is adjusting EBITDA for these exceptional charges.



