

AMG CRITICAL MATERIALS N.V.

### **CAUTIONARY NOTE**

This document contains proprietary information and is being provided solely for information purposes by AMG Critical Materials N.V. (The "Company") and may not be reproduced in any form or further distributed to any other person or published, in whole or in part, for any purpose, except with the prior written consent of the company. Failure to comply with this restriction may constitute a violation of applicable securities laws.

This presentation does not constitute or form part of, and should not be construed as, an offer to sell or issue or the solicitation of an offer to buy or acquire securities of the Company or any of its subsidiaries nor should it or any part of it, nor the fact of its distribution, form the basis of, or be relied on in connection with, any contract or commitment whatsoever.

This presentation has been prepared by, and is the sole responsibility of, the Company. This document, any presentation made in conjunction herewith and any accompanying materials are for information only and are not a prospectus, offering circular or admission document. This presentation does not form a part of, and should not be construed as, an offer, invitation or solicitation to subscribe for or purchase, or dispose of any of the securities of the companies mentioned in this presentation. These materials do not constitute an offer of securities for sale in the United States or an invitation or an offer to the public or form of application to subscribe for securities. Neither this presentation nor anything contained herein shall form the basis of, or be relied on in connection with, any offer or commitment whatsoever. The information contained in this presentation has not been independently verified. No representation or warranty, express or implied, is made as to, and no reliance should be placed on, the fairness, accuracy or completeness of the information or the opinions contained herein. The Company and its advisors are under no obligation to update or keep current the information contained in this presentation. To the extent allowed by law, none of the Company or its affiliates, advisors or representatives accept any liability whatsoever (in negligence or otherwise) for any loss howsoever arising from any use of this presentation or its contents or otherwise arising in connection with the presentation.

Certain statements in this presentation constitute forward-looking statements, including statements regarding the Company's financial position, business strategy, plans and objectives of management for future operations. These statements, which contain the words "believe," "expect," "anticipate," "intends," "estimate," "forecast," "project," "will," "may," "should" and similar expressions, reflect the beliefs and expectations of the management board of directors of the Company and are subject to risks and uncertainties that may cause actual results to differ materially. These risks and uncertainties include, among other factors, the achievement of the anticipated levels of profitability, growth, cost and synergy of the Company's recent acquisitions, the timely development and acceptance of new products, the impact of competitive pricing, the ability to obtain necessary regulatory approvals, and the impact of general business and global economic conditions. These and other factors could adversely affect the outcome and financial effects of the plans and events described herein.

Neither the Company, nor any of its respective agents, employees or advisors intend or have any duty or obligation to supplement, amend, update or revise any of the forward-looking statements contained in this presentation.

The information and opinions contained in this document are provided as at the date of this presentation and are subject to change without notice.

This document has not been approved by any competent regulatory or supervisory authority.

# AMG: A CRITICAL MATERIALS COMPANY



#### **GLOBAL TRENDS**

CO<sub>2</sub> emission reduction, circular economy, population growth, increasing affluence, and energy efficiency



#### DEMAND

Innovative new products that promote CO<sub>2</sub> reduction, including materials with higher energy density and higher temperature resistance, as well as products that are lighter and stronger than competing materials



#### SUPPLY

AMG sources, upgrades, purifies, and supplies the critical minerals that the market demands

## AMG PROVIDES CRITICAL MATERIALS AND RELATED PROCESS TECHNOLOGIES TO ADVANCE A LESS CARBON-INTENSIVE WORLD

## A GLOBAL IMPERATIVE FOR THE 21<sup>ST</sup> CENTURY

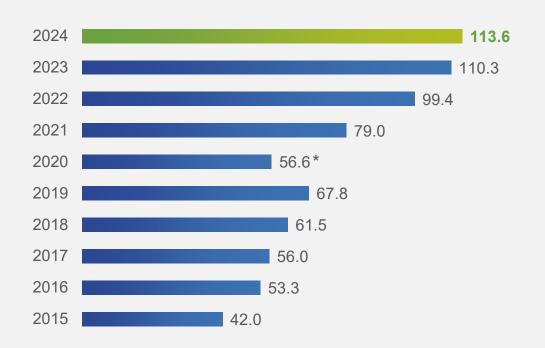
## AMG: ENABLING TECHNOLOGIES

Products and processes saving CO<sub>2</sub> emissions during use (e.g., light-weighting and fuel efficiency in the aerospace and automotive industries)

## AMG: MITIGATING TECHNOLOGIES

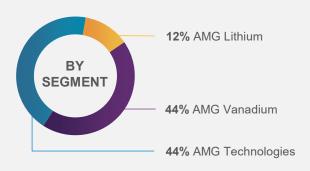
Products and processes saving raw minerals, energy and CO<sub>2</sub> emissions during manufacturing (e.g., recycling of ferrovanadium)

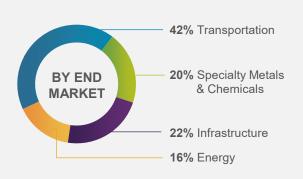
## AMG'S ENABLED CO<sub>2</sub> EMISSION REDUCTIONS (Million MT)

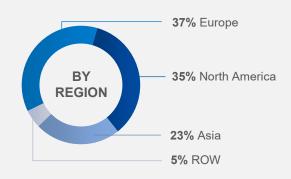


#### AMG AT A GLANCE

#### **FY 2024 REVENUE**







**AMG IS A GLOBAL** SUPPLIER OF **CRITICAL MATERIALS TO:** 









Market leading producer of critical materials and related process technologies

~3,600 **Employees**  ~\$1.4 billion **Annual Revenues** 

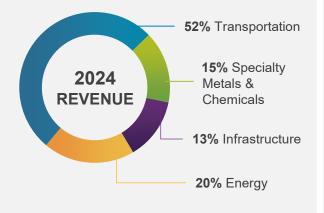
At the forefront of CO<sub>2</sub> Reduction

#### AMG BUSINESS SEGMENTS

#### **AMG LITHIUM**

Value chain spanning the lithium industry, from mining to solid-state lithium batteries

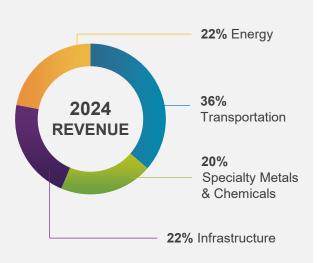
- · Brazil (Tantalum & Lithium)
- Lithium GmbH in Germany



#### **AMG VANADIUM**

Market leader in recycling vanadium from oil refining residues

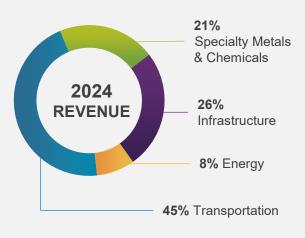
- Vanadium
- Titanium
- Chrome
- SARBV



#### **AMG TECHNOLOGIES**

Established world market leader in advanced metallurgy & engineering

- Vacuum furnaces
- · Heat treatment services
- LIVA batteries
- Silicon Metal
- Graphite
- Antimony





#### STRONG FUNDAMENTALS, ADAPTIVE TO GLOBAL DISRUPTION

# OPTIMIZED CAPITAL STRUCTURE

- In November 2021, AMG entered into a new \$350 million 7-year senior secured term loan B facility ("term loan") and a \$200 million 5-year senior secured revolving credit facility ("revolver"). The total facility amount of \$550 million replaced AMG's prior credit facility and extended the term loan maturity from 2025 to 2028 and revolver maturity from 2023 to 2026.
- On April 15, 2024, the Company entered into a new \$100 million incremental term loan, structured as a fungible add-on to the existing \$350 million senior secured term loan, with the same pricing, terms and 2028 maturity as the existing \$350 million term loan. AMG will use the proceeds of the new incremental term loan for general corporate purposes and lithium resource development.
- AMG Engineering entered into €140 million of long-term bilateral unsecured performance-based guarantee facility agreements in January 2022, which replace the existing ones.

#### BUSINESS RESILIENCE

- Focus on operational efficiency
- · Reduction of operating costs and capital expenditures
- · Momentum on positive business gains

# DISCIPLINED APPROACH TO GROWTH

- AMG Brazil's lithium concentrate production expansion solidifies AMG's low-cost position.
- AMG's first 20,000-ton module of its lithium hydroxide refinery in Bitterfeld, Germany has successfully produced lithium hydroxide at battery-grade specification.
- During 2023, AMG Vanadium ramped up its new ferrovanadium production facility in Zanesville, Ohio, doubling the Company's spent catalyst throughput capacity to approximately 11 million pounds of ferrovanadium per year.
  - The fundamental positions of our businesses are sound, and AMG remains focused on disciplined, sustainable growth

#### STRATEGY

AMG's strategy is to build its critical materials business through process innovation and product development focusing on CO<sub>2</sub> reduction

## EXPANSION OF EXISTING HIGH-GROWTH BUSINESSES

Pursue opportunities in high-growth areas within the existing product portfolio

## PROCESS INNOVATION & PRODUCT DEVELOPMENT

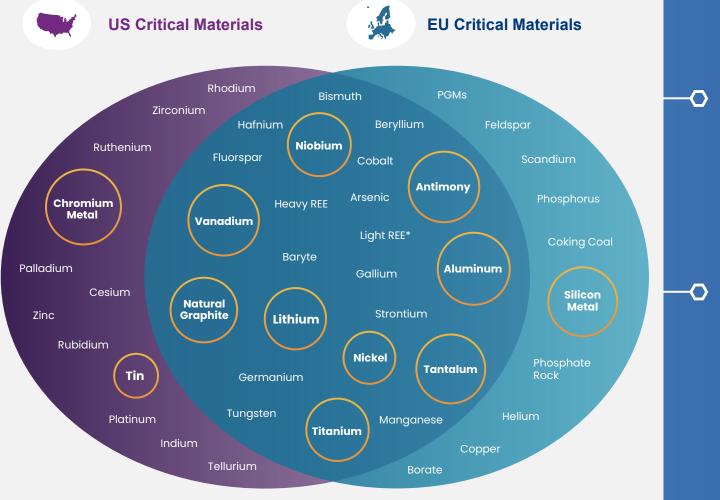
Continue to focus on process innovation and product development to improve the market position of AMG's businesses

#### CO<sub>2</sub> REDUCTION

Provide critical materials and related process technologies to advance a less carbon-intensive world

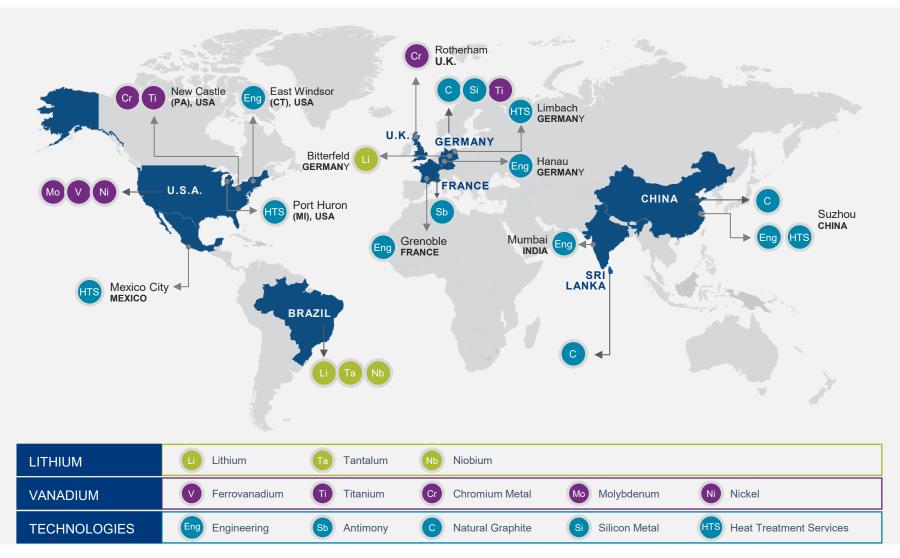
AMG's overriding strategic objective is to achieve industry leadership while being the low-cost producer

#### UNIQUE PORTFOLIO OF CONFLICT FREE CRITICAL MATERIALS



- AMG has a
  unique critical
  materials portfolio
  comprised of
  10 EU critical
  materials and
  11 US critical
  materials
- The EU identifies
  34 total critical
  raw materials,
  the US 50\*

#### AMG GLOBAL FOOTPRINT



#### **HEALTH AND SAFETY FOCUS**



#### **Safety Indicators**

AMG compares itself to the industry average for Primary Metal Manufacturing (NAICS 331).

The most recent data provided in 2023 by the United States Bureau of Labor Statistics reports that the Primary Metal Manufacturing industry's total recordable case rate was **3.4** and the lost time rate was **1.0**.

PERIOD	12 MONTH AVERAGE LOST TIME INCIDENT RATE	12 MONTH AVERAGE TOTAL INCIDENT RATE
FY 2023	0.51	0.90
FY 2024	0.48	0.90 🔷



AMG outperformed the NAICS 331 benchmark by 74% for recordable rate and by 52% for lost time rate.

## **AMG LITHIUM** – MARKET TRENDS

BUSINESS UNIT	MAJOR END MARKETS	MARKET TRENDS	MAJOR CUSTOMERS
AMG BRAZIL TANTALUM & NIOBIUM	MICRO CAPACITORS SUPERALLOYS	COMMUNICATIONS & ELECTRONICS FUEL EFFICIENCY	H.C.Starck  H.C.Starck  TANIOBIS  Inspiring metal evolution
AMG LITHIUM  LITHIUM CONCENTRATE (SPODUMENE)  LITHIUM HYDROXIDE	BATTERIES	RENEWABLE ENERGY  COMMUNICATIONS &  ELECTRONICS	FREYR ECOPTO BM
ENERGY	TRANSPORTATION	( INFRASTRUCTURE	SPEC. METALS AND CHEM.

## **AMG VANADIUM** – MARKET TRENDS

BUSINESS UNIT	MAJOR END MARKETS	MARKET TRENDS	MAJOR CUSTOMERS
AMG VANADIUM FERROVANADIUM FERRONICKEL- MOLYBDENUM	INFRASTRUCTURE	INFRASTRUCTURE GROWTH VANADIUM REDOX FLOW BATTERIES	GLENCORE
AMG TITANIUM TITANIUM MASTER ALLOYS TITANIUM ALUMINIDES	AEROSPACE	FUEL EFFICIENCY ENERGY SAVING	S SAFRAN Snecma  S SAFRAN
AMG CHROME CHROMIUM METAL	AEROSPACE DISTRIBUTED ENERGY FUEL CELLS	FUEL EFFICIENCY	PCC <b> </b>
ENERGY	TRANSPORTATION	( INFRASTRUCTURE	SPEC. METALS AND CHEM.

## **AMG TECHNOLOGIES** – MARKET TRENDS

BUSINESS UNIT	MAJOR END MARKETS	MARKET TRENDS	MAJOR CUSTOMERS
AMG ENGINEERING CAPITAL GOODS (VACUUM FURNACES)	AEROSPACE AUTOMOTIVE	FUEL EFFICIENCY ELECTRONICS	Rolls-Royce  CARPENTER  ThyssenKrupp
AMG ENGINEERING VACUUM HEAT TREATMENT SERVICES	AEROSPACE AUTOMOTIVE	FUEL EFFICIENCY	©ntinental The Future in Motion
AMG GRAPHITE  NATURAL GRAPHITE	EXPANDED POLYSTYRENE (EPS) BATTERY ANODES	ENERGY SAVING ENERGY STORAGE	Höganäs <b>H</b>
AMG ANTIMONY ANTIMONY TRIOXIDE ANTIMONY MASTERBATCHES ANTIMONY PASTES	FLAME RETARDANTS	PLASTICS	OPPN TIRELLI
AMG SILICON SILICON METAL	ALUMINUM ALLOYS SOLAR	FUEL EFFICIENCY CLEAN ENERGY	AMAG.  AUSTRIA METALL  AUSTRIA METALL
ENERGY	TRANSPORTATION	( INFRASTRUCTURE	SPEC. METALS AND CHEM.

## FINANCIAL HIGHLIGHTS



#### FY 2024 AT A GLANCE

AMOUNTS IN \$M (EXCEPT EARNINGS PER SHARE)	FY 2024	FY 2023	% CHANGE
Revenue	\$1,439.9	\$1,625.9	(11%)
Adjusted Gross Profit	\$257.7	\$430.2	(40%)
Adjusted Gross Margin %	17.9%	26.5%	(32%)
Adjusted EBITDA	\$168.1	\$350.5	(52%)
Adjusted EBITDA Margin %	11.7%	21.6%	(46%)
Net Debt	\$468.1	\$322.8	45%
Cash from Operating Activities	\$37.5	\$223.0	(83%)
Return on Capital Employed (ROCE)	9.1%	26.3%	(65%)
Net (Loss) Income Attributable to Shareholders	(\$33.4)	\$101.3	N/A
Diluted (Loss) Earnings per Share	(\$1.03)	\$3.12	N/A

- AMG achieved an adjusted EBITDA of \$168 million during 2024, with a remarkably strong performance by AMG Technologies
- FY 2024 was AMG's highest adjusted EBITDA apart from the 2018 peak in vanadium pricing and the 2022 and 2023 peak in lithium pricing

## **CONSOLIDATED** BALANCE SHEET

AS OF IN MILLIONS OF US DOLLARS	DECEMBER 31, 2024	DECEMBER 31, 2023
Fixed assets	\$961.8	\$921.2
Goodwill and intangibles	53.4	40.3
Derivative financial instruments	20.1	26.2
Equity-accounted investees	38.1	18.3
Other non-current assets	97.6	77.1
Restricted cash	1.5	1.5
Inventories	304.1	260.9
Receivables	169.9	164.0
Other current assets	98.8	108.0
Cash	294.3	345.3
TOTAL ASSETS	2,039.6	1,962.8
TOTAL EQUITY	550.2	606.0
Long-term debt	748.2	656.3
Long-term lease liabilities	44.6	46.6
Employee benefits	124.6	133.3
Other long-term liabilities	56.0	47.3
Current debt	15.6	13.2
Current lease liabilities	6.2	5.7
Accounts payable and accruals	316.9	333.9
Advance payments	124.1	60.6
Other current liabilities	53.2	59.9
TOTAL LIABILITIES	1,489.4	1,356.8
TOTAL EQUITY AND LIABILITIES	2,039.6	1,962.8

## **CONSOLIDATED** INCOME STATEMENT

FOR THE YEAR ENDED IN MILLIONS OF US DOLLARS	DECEMBER 31, 2024	DECEMBER 31, 2023
Revenue	\$1,439.9	\$1,625.9
Cost of sales	(1,211.9)	(1,236.5)
Gross profit	228.0	389.4
Selling, general & administrative	(183.7)	(178.2)
Other income, net	(0.1)	10.6
Operating profit	44.2	221.8
Net finance costs	(42.8)	(20.8)
Share of loss of associates	(3.8)	(3.7)
(Loss) Profit before income tax	(2.4)	197.3
Income tax expense	(23.4)	(95.0)
(Loss) Profit for the year	(25.8)	102.3
Shareholders of the Company	(33.4)	101.3
Non-controlling interest	7.6	1.0
ADJUSTED EBITDA	168.1	350.5

## **CONSOLIDATED** STATEMENT OF CASH FLOWS

FOR THE YEAR ENDED IN MILLIONS OF US DOLLARS	DECEMBER 31, 2024	DECEMBER 31, 2023
EBITDA	\$168.1	\$350.5
Change in working capital and deferred revenue	(15.1)	58.2
Other operating cash flow	(64.3)	(61.5)
Cash generated from operating activities	88.7	347.2
Finance costs paid, net	(32.5)	(21.0)
Income tax paid	(18.7)	(103.2)
Net cash from operating activities	37.5	223.0
Capital expenditures	(123.5)	(168.9)
Use of restricted cash	(0.1)	5.5
Other investing activities	(23.4)	(21.9)
Net cash used in investing activities	(147.0)	(185.3)
Net cash from (used in) financing activities	71.6	(41.5)
Net decrease in cash and equivalents	(37.9)	(3.8)
Cash and equivalents at January 1	345.3	346.0
Effect of exchange rate fluctuations on cash held	(13.1)	3.1
CASH AND EQUIVALENTS AT DECEMBER 31	294.3	345.3

### **PROFIT** TO EBITDA RECONCILIATION

FOR THE YEAR ENDED (000's USD)	DECEMBER 31, 2024	DECEMBER 31, 2023
(Loss) Profit for the year	(\$25,786)	\$102,288
Income tax expense	23,409	95,002
Net finance cost	42,835	20,739
Equity-settled share-based payment transactions	6,077	5,799
Restructuring expense	2,844	9,223
Brazil's SP1+ expansion and commissioning	2,074	-
Pension adjustment	-	5,290
Silicon's partial closure	(811)	(1,520)
Inventory cost adjustment	28,607	26,731
Asset impairment (reversal) expense	(1,449)	8,818
Strategic project expense (1)	27,490	19,179
Share of loss of associates	3,769	3,723
Others	466	583
EBIT	109,525	295,855
Depreciation and amortization	58,551	54,636
ADJUSTED EBITDA	168,076	350,491

<sup>(1)</sup> The Company is in the initial development and ramp-up phases for several strategic expansion projects, including the joint venture with Shell, the LIVA Battery System, and the lithium expansion in Germany, which incurred project expenses during the quarter but are not yet operational. AMG is adjusting EBITDA for these exceptional charges.



