

## **CAUTIONARY NOTE**

This document contains proprietary information and is being provided solely for information purposes by AMG Advanced Metallurgical Group N.V. (The "Company") and may not be reproduced in any form or further distributed to any other person or published, in whole or in part, for any purpose, except with the prior written consent of the company. Failure to comply with this restriction may constitute a violation of applicable securities laws.

This presentation does not constitute or form part of, and should not be construed as, an offer to sell or issue or the solicitation of an offer to buy or acquire securities of the Company or any of its subsidiaries nor should it or any part of it, nor the fact of its distribution, form the basis of, or be relied on in connection with, any contract or commitment whatsoever.

This presentation has been prepared by, and is the sole responsibility of, the Company. This document, any presentation made in conjunction herewith and any accompanying materials are for information only and are not a prospectus, offering circular or admission document. This presentation does not form a part of, and should not be construed as, an offer, invitation or solicitation to subscribe for or purchase, or dispose of any of the securities of the companies mentioned in this presentation. These materials do not constitute an offer of securities for sale in the United States or an invitation or an offer to the public or form of application to subscribe for securities. Neither this presentation nor anything contained herein shall form the basis of, or be relied on in connection with, any offer or commitment whatsoever. The information contained in this presentation has not been independently verified. No representation or warranty, express or implied, is made as to, and no reliance should be placed on, the fairness, accuracy or completeness of the information or the opinions contained herein. The Company and its advisors are under no obligation to update or keep current the information contained in this presentation. To the extent allowed by law, none of the Company or its affiliates, advisors or representatives accept any liability whatsoever (in negligence or otherwise) for any loss howsoever arising from any use of this presentation or its contents or otherwise arising in connection with the presentation.

Certain statements in this presentation constitute forward-looking statements, including statements regarding the Company's financial position, business strategy, plans and objectives of management for future operations. These statements, which contain the words "believe," "expect," "anticipate," "intends," "estimate," "forecast," "project," "will," "may," "should" and similar expressions, reflect the beliefs and expectations of the management board of directors of the Company and are subject to risks and uncertainties that may cause actual results to differ materially. These risks and uncertainties include, among other factors, the achievement of the anticipated levels of profitability, growth, cost and synergy of the Company's recent acquisitions, the timely development and acceptance of new products, the impact of competitive pricing, the ability to obtain necessary regulatory approvals, and the impact of general business and global economic conditions. These and other factors could adversely affect the outcome and financial effects of the plans and events described herein.

Neither the Company, nor any of its respective agents, employees or advisors intend or have any duty or obligation to supplement, amend, update or revise any of the forward-looking statements contained in this presentation.

The information and opinions contained in this document are provided as at the date of this presentation and are subject to change without notice.

This document has not been approved by any competent regulatory or supervisory authority.

# FINANCIAL HIGHLIGHTS

#### **REVENUE** (IN MILLIONS OF US DOLLARS)



Revenue
decrease due
to pandemicinduced lower
volumes &
low prices

#### **NET LOSS ATTRIBUTABLE TO SHAREHOLDERS**

(IN MILLIONS OF US DOLLARS)

Q4 '19

Q3 '19



Q3 2019 impacted by inventory cost adjustments

**EBITDA** (IN MILLIONS OF US DOLLARS)



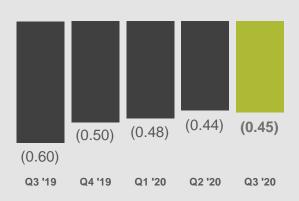
The decline was due to pandemic-related interruptions to the business

## EARNINGS PER SHARE (IN US DOLLARS)

Q1 '20

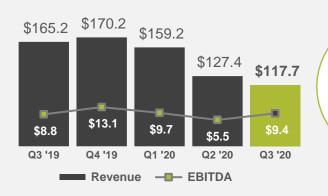
Q2 '20

Q3 '20



# AMG CRITICAL MATERIALS FINANCIAL HIGHLIGHTS

#### REVENUE & EBITDA (IN MILLIONS OF US DOLLARS)



Revenue decreased largely due to pandemicrelated impacts across AMG's portfolio

#### **GROSS PROFIT EXCLUDING EXCEPTIONAL ITEMS**

(IN MILLIONS OF US DOLLARS)



Lower prices & volumes partially offset by volume increases in vanadium, lithium, tantalum, graphite, and silicon

### CAPITAL EXPENDITURES (IN MILLIONS OF US DOLLARS)



Spending is largely attributable to AMG Vanadium's expansion project

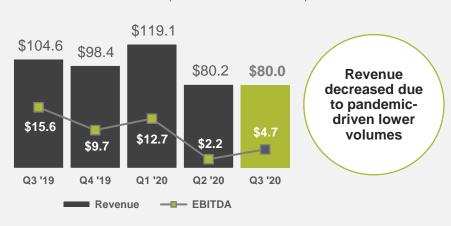
#### **KEY HIGHLIGHTS**

- Revenue decreased by \$47.5 million compared to Q3 2019, to \$117.7 million in Q3 2020, driven by pandemic-related impacts, such as lower average prices across 6 business units as well as volume decreases
- SG&A expenses in Q3 2020 were \$15.6 million, a 20% decrease compared to Q3 2019, primarily due to lower personnel costs, lower professional fees, and cost reduction efforts across the business

<sup>\*</sup> Includes capitalized borrowing costs

# AMG TECHNOLOGIES FINANCIAL HIGHLIGHTS

#### REVENUE & EBITDA (IN MILLIONS OF US DOLLARS)



#### **GROSS PROFIT EXCLUDING EXCEPTIONAL ITEMS**

(IN MILLIONS OF US DOLLARS)



### ORDER INTAKE (IN MILLIONS OF US DOLLARS)



#### **KEY HIGHLIGHTS**

- AMG Technologies' EBITDA decreased by \$10.8 million in Q3 2020 versus Q3 2019 due to lower prices and volumes driven by slowdowns in the aerospace and automotive sectors
- SG&A expenses decreased by 9.6% to \$14 million during the quarter, compared to \$15.5 million in Q3 2019
- AMG Engineering order backlog was \$217.7 million as of September 30, 2020, a 0.4% increase compared to June 30, 2020
- AMG Engineering signed \$40.9 million in new orders during Q3 2020, a 0.7x book to bill ratio

# KEY CORPORATE INCOME STATEMENT ITEMS

#### SG&A EXPENSES (IN MILLIONS OF US DOLLARS)



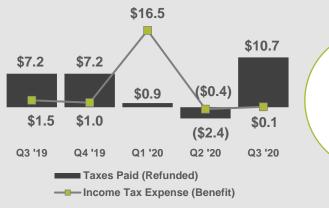
SG&A expenses decreased by 16% vs. Q3 '19

#### NET FINANCE COSTS (IN MILLIONS OF US DOLLARS)





## **TAXES** (IN MILLIONS OF US DOLLARS)



AMG's Q3 '20 tax expense was \$0.1 million

#### **KEY HIGHLIGHTS**

- AMG recorded an income tax expense of \$0.1 million in the third quarter of 2020, compared to an expense of \$1.5 million in the same period in 2019; this increased tax expense was driven by a quarter-over-quarter decrease of \$2.7 million in non-cash tax expense due to movements in the Brazilian real.
- The current quarter payments were a result of international COVID-19 tax measures which enabled AMG to delay most of its tax payments from the first half of 2020 to the third quarter

# CASH FLOW AND WORKING CAPITAL

#### **OPERATING CASH FLOW** (IN MILLIONS OF US DOLLARS)



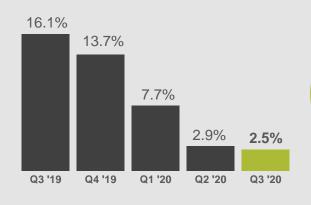
Operating cash flow decreased by \$3.5 million vs. Q3 '19 due to lower profitability and higher tax payments

### **NET DEBT** (IN MILLIONS OF US DOLLARS)



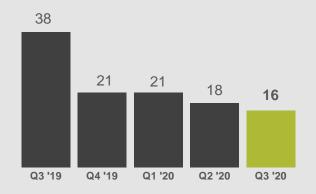
Significant investment in growth initiatives, especially the vanadium expansion, increased net debt

#### **ANNUALIZED ROCE**



ROCE decreased due to lower profitability in Q3 '20

### **WORKING CAPITAL DAYS**





# CRITICAL MATERIALS — QUARTERLY REVENUE DRIVERS

SEGMENT	Q3 '20 REV (\$M)	Q3 '19 REV (\$M)	VOLUME	PRICE
Vanadium	\$20.7	\$23.7		
Aluminum	\$23.1	\$34.9		•
Chrome	\$19.3	\$36.3		
Brazil	\$18.5	\$16.6		•
Antimony	\$18.7	\$20.4	<b>(</b>	•
Graphite	\$13.9	\$14.7		•
Silicon	\$19.6	\$18.6	<b>A</b>	<b>(</b>

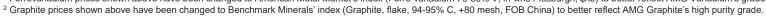
- AMG Critical Materials total revenue decreased in the third quarter by \$47.5 million, or 29%, to \$117.7 million
- The decrease was largely driven by lower average prices across 6 of the business units
- Q3 revenue decrease was partially offset by higher sales volumes in Vanadium, Tantalum Concentrate, Lithium Concentrate, Graphite, and Silicon Metal



# CRITICAL MATERIALS — AVERAGE QUARTERLY MARKET PRICES

MATERIALS	Q3 2019	Q4 2019	Q1 2020	Q2 2020	Q3 2020	Q3 '20 VS. Q3 '19 % CHANGE	Q3 '20 VS. Q2 '20 % CHANGE
Ferrovanadium (\$/lb) <sup>1</sup>	\$15.36	\$11.50	\$12.33	\$10.37	\$9.88	(36%)	(5%)
Molybdenum (\$/lb)	\$11.84	\$9.57	\$9.65	\$8.37	\$7.71	(35%)	(8%)
Nickel (\$/MT)	\$15,536	\$15,446	\$12,719	\$12,215	\$14,210	(9%)	16%
Aluminum (\$/MT)	\$1,762	\$1,752	\$1,689	\$1,497	\$1,704	(3%)	14%
Chrome Metal (\$/lb)	\$3.85	\$3.42	\$3.30	\$3.37	\$3.20	(17%)	(5%)
Tantalum (\$/lb)	\$54.62	\$57.61	\$61.10	\$65.02	\$61.22	12%	(6%)
Spodumene (\$/MT)	\$596	\$522	\$488	\$441	\$395	(34%)	(10%)
Antimony (\$/MT)	\$6,012	\$6,188	\$6,150	\$5,692	\$5,532	(8%)	(3%)
Graphite (\$/MT) <sup>2</sup>	\$998	\$867	\$843	\$840	\$848	(15%)	1%
Silicon Metal (€/MT)	€1,551	€1,539	€1,820	€1,699	€1,593	3%	(6%)

<sup>1</sup> Ferrovanadium prices shown above have been changed to American Metal Market's index (Ferro-vanadium 70-80% V, in-whs Pittsburgh, \$/lb) to better reflect AMG Vanadium's grade.





# CRITICAL MATERIALS — FULL YEAR AND CURRENT SPOT PRICES

MATERIALS	AVG 2018	AVG 2019	OCT 23, 2020 SPOT	AVG '19 VS. AVG '18 % CHANGE	SPOT VS. AVG '19 % CHANGE
Ferrovanadium (\$/lb) 1	\$38.70	\$22.00	\$10.25	(43%)	(53%)
Molybdenum (\$/lb)	\$11.94	\$11.43	\$8.55	(4%)	(25%)
Nickel (\$/MT)	\$13,118	\$13,933	\$14,271	6%	2%
Aluminum (\$/MT)	\$2,110	\$1,791	\$1,716	(15%)	(4%)
Chrome Metal (\$/lb)	\$5.54	\$4.13	\$2.93	(25%)	(29%)
Tantalum (\$/lb)	\$94.37	\$62.77	\$53.50	(33%)	(15%)
Spodumene (\$/MT)	\$867	\$614	\$390	(29%)	(36%)
Antimony (\$/MT)	\$8,316	\$6,722	\$5,900	(19%)	(12%)
Graphite (\$/MT) <sup>2</sup>	\$1,065	\$982	\$853	(8%)	(13%)
Silicon Metal (€/MT)	€2,172	€1,696	€1,615	(22%)	(5%)

<sup>&</sup>lt;sup>1</sup> Ferrovanadium prices shown above have been changed to American Metal Market's index (Ferro-vanadium 70-80% V, in-whs Pittsburgh, \$/lb) to better reflect AMG Vanadium's grade. <sup>2</sup> Graphite prices shown above have been changed to Benchmark Minerals' index (Graphite, flake, 94-95% C, +80 mesh, FOB China) to better reflect AMG Graphite's high purity grade.



# NET LOSS TO EBITDA RECONCILIATION

(000's USD)	Q3 2020	Q3 2019
Net loss	(13,644)	(18,021)
Income tax expense	32	1,541
Net finance cost *	5,431	6,276
Equity-settled share-based payment transactions	3,212	1,363
Restructuring expense	528	732
Inventory cost adjustment	4,867	21,112
Asset impairment expense	_	298
Strategic project expense	1,995	-
Others	676	616
EBIT	3,097	13,917
Depreciation and amortization	11,046	10,479
EBITDA	14,143	24,396

<sup>\*</sup> Excludes foreign exchange income.

# SEGMENTAL REALIGNMENT

